

How to Ace the Interview

During an Interview

- For a case study: list top three commercial and financial concerns
- Highlight reasons for chosen factors, follow order while explaining investment thesis. E.g. speak about business risks before regulatory risks
- You will be questioned on your CV - list projects where you can discuss confidently, where your role made impact
- Use data and statistics to show deep insights
- Respond to questions so as to steer the interview to your advantage
- Take your time, have a thoughtful answer
- The more you interview, the more you calibrate yourself

What do the Interviewers evaluate in candidates

- Critical thinking on business fundamentals
- Thorough knowledge of the transaction as well as the industry
- High ownership in previous roles
- A self-starter and an entrepreneurial attitude
- Hunger and Preparedness
- Corporate Finance: Fundamentals of the 3 FS, how they flow; what drives valuation

Best Practices before an Interview

- Prepare 3 key things you want to highlight
- Plan to weave them into your answers
- Practice, make speaking points for each deal/ case
- How to gear the conversation > areas of personal impact
- Keep two investment ideas prepared as it is a common question
- Prepare deep about sectors you want to talk about