

## KEY HIGHLIGHTS

### SESSION 03 | Mastering the Interview: From Preparation to Presence

#### **1. Craft a clear and relevant transition story**

Whether you're coming from valuations, consulting, or a sector like healthcare, explain how your experience aligns with what PE/VC firms look for. Highlight analytical thinking, commercial judgment, or sector knowledge that can translate to investing.

#### **2. Build strong fundamentals and think like an investor**

Understand how investment professionals evaluate companies, make decisions, and track performance. Practice investment cases and be prepared to share your views on sectors, companies, or deals.

#### **3. Presence and communication matter**

Interviewers assess not just what you say, but how you say it. Be clear, confident, and structured in your responses. Presence — how you carry yourself — often influences perception as much as content.

#### **4. Do your homework: research the firm and the interviewer**

Tailor your preparation by reading about the firm's investment thesis, portfolio companies, and recent deals. Knowing your interviewer's background can help you connect better and ask more insightful questions.

#### **5. Network early and consistently**

Especially if you're transitioning from a non-traditional background, building relationships is crucial. Reach out to alumni, attend events, or connect via LinkedIn — networking can often open more doors than cold applications.