

## **About Alkemi**

Alkemi Growth Capital LLP is a SEBI registered Category II early growth fund focusing on investments in healthcare and consumer wellness businesses in India. Our mission is to be the growth catalyst today for tomorrow's greatest companies that meaningfully elevate the well-being of the Indian consumer.

As a growth investor, our obsession is to support entrepreneurs who are inspired by a vision, have boldness in their DNA, are not afraid of taking few punches, persevere under uncertainty and most importantly build companies that can make an out-sized difference to consumer wellness and health-care industries.

Alkemi is founded by Alka Goel, a former McKinsey partner. Alka spent 16+ years with McKinsey predominantly in New York city. She was a core leader of McKinsey's healthcare and private equity practice.

Alkemi's offices are at Jaypee Vasant Continental, New Delhi.

[www.alkemivp.com](http://www.alkemivp.com)

## **Roles and Responsibilities**

The Investment Professional (Analyst/Associate) will be involved across the entire lifecycle of investing including sourcing, diligence, deal execution, portfolio management and exit. In addition, the individual will be expected to contribute to firm building and fund support activities.

### ***1. Investment Management***

- **Sourcing and screening transactions**
  - Proactively identifying companies that are in line with the fund's investment thesis
  - Initiating / leading conversations with founding teams, intermediaries and other stakeholders
  - Coordinating industry research involving both primary and secondary research
- **Progressing shortlisted transactions**
  - Deep diving into the diligence – including strategic and business diligence, financial analysis, support for legal and accounting diligence
  - Co-ordinating with due diligence agencies appointed by the firm on the due diligence processes.
  - Facilitating the investment decision including interpretation of analysis and arriving at recommendations
- **Transaction closure**
  - Working with various stakeholders to complete documentation and deal execution

### ***2. Portfolio Management***

Working closely with founding team of each of the portfolio companies to

- Identifying core sources of value creation
- Formulating growth strategies and other priority initiatives
- Reviewing growth plans / MIS / Budget and other such collaterals at regular intervals

### ***3. Firm building and Fund Support activities***

- Being central to building and exhibiting the core values of the firm
- Fostering a fun working environment alongside the rest of the senior leadership team
- Provide inputs for the fund's strategy, risk mitigation and any challenges that the firm will face while operating in a fast-growing and dynamic marketplace
- Contributing to grow the learning and development agenda of the firm
- Building and updating an in-house knowledge database for different healthcare sub-sectors
- Provide support for investor relations
- Becoming the brand ambassador for Alkemi

### **Our candidate**

Our candidate is someone with a lot of energy, analytical and critical thinking skills, and the ability to execute in an ambiguous environment. In addition, we're looking for someone with:

- For associates; MBA from tier I institutes / CA or equivalent
- For analysts: Undergraduate degree from a top tier institution
- 3-6 years of experience in either Investment banking / Private Equity / Consulting or an experience of having worked / ran a start up
- Healthcare experience would be a plus, though not mandatory
- Strong Analytical, research and valuation skills, including ability to analyse company reports, sector data, economics and relevant macro events.
- Good Report writing, Presentation preparation & Financial Modelling skillsets and advanced knowledge of Excel is critical
- Good business communication and presentation skills required
- Ability to build & sustain relationships is important
- High level of drive and entrepreneurial instinct, attention to detail, self-starter

The candidate will be based out of Delhi (South Delhi) and will report directly to the Managing Partners of the firm.

**Compensation:** Competitive

Interested candidates may send their resume to [sayhello@alkemivp.com](mailto:sayhello@alkemivp.com)

*Alkemi Growth Capital is an equal opportunity employer who seeks to recruit and appoint the best available person for a job regardless of marital status, sex, age, religion, belief, race, nationality and ethnic or national origin, colour, sexual orientation or disability.*